

Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00088 170519Z

20

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 064750

R 170500Z DEC 75
FM AMCONSUL SAPPORO
TO SECSTATE WASHDC 317
INFO USDOC WASHDC
AMEMBASSY TOKYO

UNCLAS SAPPORO 0088

E.O. 11652: N/A
TAGS: BFOL, JA
SUBJECT: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING

REF: SAPPORO 0035

1. 588/05/P0007
 2. 121775
 3. L. FARRAR
 4. 588 JAPAN
 5. IAD
 - 6A. REPLY TO --
 - 6B. MR. KENJI ITAYA
 - 6C. SAPPORO BRANCH, OVERSEAS CONSULTANT ASSOCIATES, INC.,
SAPPORO BLDG., NORTH 2, WEST 3, CHUO-KU, SAPPORO 060, JAPAN
 7. CABLE: OVERCONSULASS SAPPORO TELEX: 93450 SAPOCA J
 8. --
 9. 114
 - 9A. EXCLUSIVE AGENCY
 10. DESCRIPTION:
3523845-0160 ALL CHICKEN EGG INCUBATORS, REGARDLESS OF CAPACITY.
OCAI WAS FOUNDED IN 1948 AS A GENERAL TRADING FIRM WITH PAID-IN
CAPITAL OF 60 MILLION YEN, SPECIALIZING IN IMPORT OF AGRICULTURAL
MACHINERY AND AUTOMOBILE PARTS. IT MAINTAINS AN OVERSEAS OFFICE IN
DUSSELDORF AND REPRESENTS MORE THAN THIRTY FOREIGN FIRMS OF
WHICH TEN ARE AMERICAN. IT EMPLOYS 30 AND THE SALES TURNOVER
LAST YEAR AMOUNTED TO TWO BILLION YEN. IT CLAIMS THE
AFOREMENTIONED ITEM HAS A STRONG MARKET IN JAPAN AND WOULD APPRECIATE
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ANY AVAILABLE INFORMATION.

11. OCAI HAS RECEIVED LETTERS FROM THREE FIRMS AS A RESULT OF PTO
DATED 070275. HOWEVER, TWO HAVE REPRESENTATION IN JAPAN ALREADY
AND THE OTHER DOES NOT MANUFACTURE THE RIGHT PRODUCTS. WE BELIEVE
THIS PTO HAS A VERY HIGH PROBABILITY OF SUCCESS IF APPROPRIATE
U.S. MANUFACTURER CAN BE LOCATED. WE THEREFORE SUGGEST THAT THIS
PTO BE GIVEN SPECIAL HANDLING AS SUGGESTED IN A-6042.
FARRAR

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975SAPPOR00088
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750437-1086
From: SAPPORO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751231/aaaabbfp.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 SAPPORO 35
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 21 NOV 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 NOV 2003 by ReddocGW>; APPROVED <13 JAN 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING
TAGS: BFOL, JA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006